

DATA LOGGER USE BY MEASUREMENT & INDUSTRY

WHO USES THEM AND WHAT ARE THEY USED FOR?

If you're not familiar with [data loggers](#), which are stand-alone electronic instruments that can record measurements like temperature, humidity, or voltage, you might wonder who uses them and what they are used for. As one of the largest distributors of data logging equipment in the US, we searched through our database of almost 15,000 customers and created the following charts that show what kind of organizations use them and what kind of measurements the data loggers are used for.

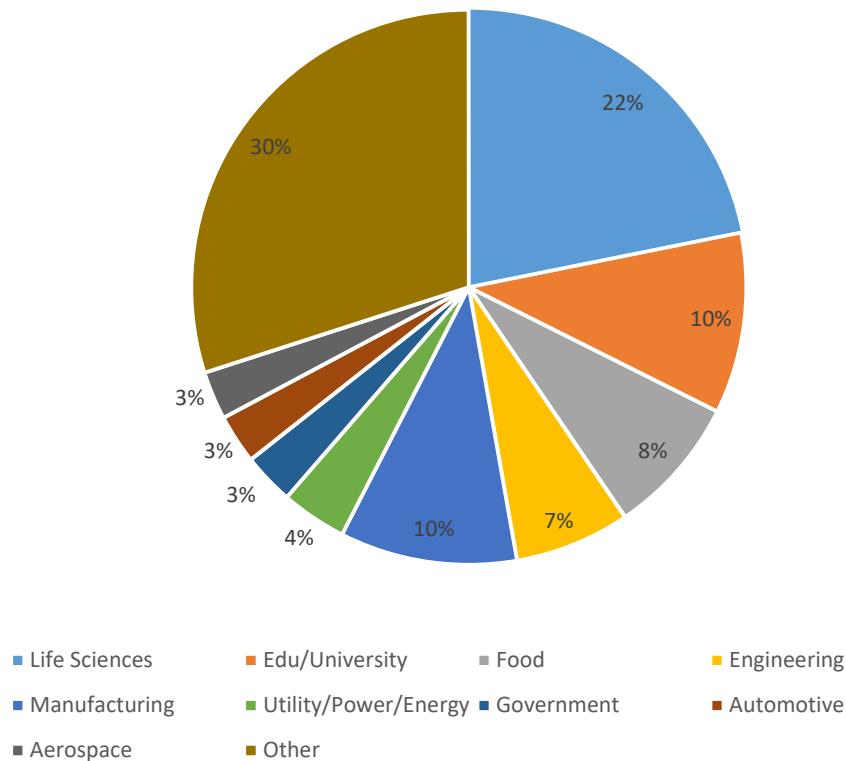


Figure 1. Data Logger Use by Industry

Figure 1 shows the industry categories for the top data logger users. About 22% of our loggers are sold to customers in life sciences such as hospitals, pharmacies, blood banks, pharmaceutical companies, and research organizations. About 10% of our customers are educational organizations including colleges and universities and another 10% are manufacturers of many different types of products. Restaurants, production and packaging plants, growers, and other businesses in the foodservice industry follow closely at around 8%. This is followed by engineering organizations that use data loggers in product design, development and evaluation, reliability testing, and failure analysis at 7%. It’s also important to note that over 30% of our users are in other industries, companies like utilities, museums, HVAC, oil and gas production, and so on. The bottom line to answer the question “who do you sell to?” is that we have customers in virtually every industry.

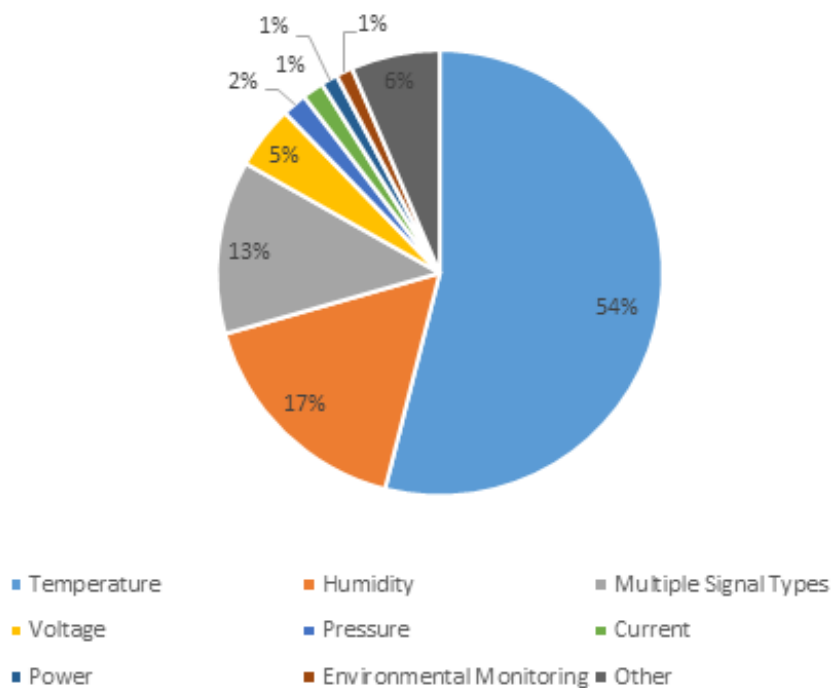


Figure 2. Data Logger Use by Measurement

